



P R A C T I S I N G   L A W   I N S T I T U T E

# PLI BASICS

*Courses to Help New Attorneys  
and Attorneys Expanding Their Practices*

## *Handling Your First...*

**Slip and Fall Case**

April 20, 1991

**Personal Bankruptcy**

April 27, 1991

**Foreclosure**

May 4, 1991

**Health Care Proxy  
and Living Will**

May 1, 1991

**Workers' Compensation Case**

May 22, 1991

**Fee: \$95 per program**

## *Evening Courses*

**Basic Estate Planning Under  
the New Tax Law**

Mondays: April 8, 15, 22, 29, 1991

**\$150**

**Basic Business Bankruptcy**

Tuesdays: April 9, 16, 23, 30, 1991

**\$150**

**Basic Immigration Law**

Wednesdays: April 10, 17, 24,

May 1, 1991

**\$150**

**Computer Basics: Understanding  
and Using the Personal Computer**

April 25, May 2, 1991

**\$125**

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## *Plus... Video Replays*

**Commercial Loan Documentation:  
Advanced Issues**

April 9, 1991

**\$250**

**Fraudulent Conveyance Law:  
Modern Uses and Abuses**

April 12, 1991

**\$125**

*All programs will be held at the PLI Training Center, New York City*

# Handling Your First Slip and Fall Case

New York City, Saturday, April 20, 1991



At this program an experienced faculty will take you through a "Slip and Fall" case from inception through trial.

You will learn:

- How to conduct an effective client interview
- How to evaluate a case
- Key legal principles applicable to slip and fall cases
- Motions available to the parties
- How to use discovery
- The key elements of jury selection, opening and closing statements
- The techniques needed to examine witnesses

**Fee for course including course materials: \$95**

## Video Replay

This seminar will be shown on video replay on July 18, 1991, at the PLI Training Center in New York City beginning at 9:30 a.m. The fee for the video replay, including course materials, is **\$55**

## Program Schedule:

Registration is thirty minutes before the morning session. Coffee will be available at that time.

### Morning Session: 9:00 a.m.-12:30 p.m.

Introduction

Criteria for determining whether you should take a slip and fall case

Motions and discovery applicable to a slip and fall case

Law and recent decisions pertaining to slip and fall cases

Opening statement and jury selection in a slip and fall case

### Afternoon Session: 12:30 p.m.-3:00 p.m.

Examination of witnesses and examination of a slip and fall case

Summation

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## Faculty:

Chairman:

**Neil T. Shayne**

Shayne, Dachs, Stanisci, Corker  
& Sauer

Mineola, New York

**Renaye B. Cuyler**

Gorayeb & Cuyler  
New York City

**Elliott C. Winograd**

Rivkin, Radler, Bayh, Hart  
& Kremer

Uniondale, New York

**PLI Program Attorney:**

**Barbara J. Klee**